NEWS RELEASE



NASDAQ: ONB

oldnational.com

FOR IMMEDIATE RELEASE

October 31, 2016

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Old National's 3rd quarter results highlighted by continued loan growth and increase in tangible book value¹

3RD QUARTER VS. 2ND QUARTER 2016 HIGHLIGHTS:

- Earnings of \$34.7 million, or \$0.25 per common share
- Loan growth of 4.1% annualized
- Tangible book value¹ increase of 2.4%
- Stable Core Net Interest Margin¹
- Decline in Noninterest Expenses
- Successful conversion of Anchor BanCorp
- Current dividend yield of 3.6%

Evansville, Ind. (October 31, 2016) – Today Old National Bancorp (the "Company" or "Old National") (NASDAQ: ONB) reported 3rd quarter 2016 net income of \$34.7 million, or \$0.25 per share. Included in the current quarter were pre-tax merger and integration charges of \$5.5 million related to the recently completed partnership with Anchor BanCorp Wisconsin Inc. ("Anchor"). These quarterly results compare to net income of \$39.1 million in the 2nd quarter of 2016 and \$37.7 million recorded in the 3rd quarter of 2015. The 2nd quarter of 2016 contained \$7.2 million in pre-tax merger and integration charges.

Also today, the Company announced its quarterly cash dividend of \$0.13 per share. The dividend is payable December 15, 2016, to shareholders of record on December 1, 2016. For purposes of broker trading, the ex-date of the cash dividend is November 29, 2016.

"Our 3rd quarter results represent a continuation of several positive trends from previous quarters, including meaningful organic loan growth, increased tangible book value, well controlled operating expenses and strong credit metrics," said Chairman and CEO Bob Jones. "The fact that we achieved these gains in a challenging, low-rate environment while also successfully completing the conversion of Anchor is a testament to our ability to execute our growth plan. We remain focused on improving efficiencies, as evidenced by our recent decision to consolidate an additional 15 banking centers in the 1st quarter of 2017."

Committed to our Strategic Imperatives and 2016 Initiatives

Old National's continued steady performance and strong credit and capital positions can be attributed to the Company's unwavering commitment to the three strategic imperatives that have guided Old National for 11 years:

1. Strengthen the risk profile; 2. Enhance management discipline; and 3. Achieve consistent quality earnings.

¹ Non-GAAP measures – refer to Tables 4 & 11 for Non-GAAP reconciliations

Guided by these three strategic imperatives, Old National's primary initiatives for 2016 are: 1. Continue to grow organic revenue; 2. Improve operating leverage; and 3. Prudent use of capital, all while maintaining a strong credit culture.

Grow Organic Revenue

Balance Sheet and Net Interest Margin

Total period-end loans, including loans held for sale, increased \$90.9 million to \$8.966 billion at September 30, 2016, from \$8.875 billion at June 30, 2016. This increase represents a 4.1% annualized growth rate. Old National's new Wisconsin region, the Louisville, Kentucky market, including the Company's new Lexington office, and the Western Kentucky region all experienced nice growth in their loan portfolios during the 3rd quarter.

Total period-end core deposits, including demand and interest-bearing deposits, increased \$208.9 million to \$10.482 billion at September 30, 2016, compared to \$10.273 billion at June 30, 2016.

For the 3rd quarter of 2016, net interest income totaled \$107.8 million compared to \$99.3 million in the 2nd quarter of 2016, and \$97.1 million in the 3rd quarter of 2015. On a fully taxable equivalent basis, net interest income was \$113.1 million for the 3rd quarter of 2016 and represented a net interest margin on total average earning assets of 3.60%. These results compare to net interest income on a fully taxable equivalent basis of \$104.6 million and a margin of 3.57% in the 2nd quarter of 2016. In the 3rd quarter of 2015, Old National reported net interest income on a fully taxable equivalent basis of \$102.1 million and a margin of 3.94%. *Refer to Table 4 for Non-GAAP taxable equivalent reconciliations*.

As part of net interest income, Old National recorded \$15.9 million, or a 51 basis point contribution to net interest margin, from accretion income in the 3rd quarter of 2016 related to purchase accounting discounts from various acquisitions. Total accretion income in the 2nd quarter of 2016 and the 3rd quarter of 2015 reported by Old National was \$14.2 million, or a 49 basis point net interest margin contribution, and \$20.6 million, or an 80 basis point net interest margin contribution, respectively. Excluding accretion income, the core net interest margin was 3.09% in the 3rd quarter of 2016, compared to 3.08% in the 2nd quarter of 2016 and 3.14% in the 3rd quarter of 2015. *Refer to Table 4 for Non-GAAP reconciliations*.

Noninterest Income

Total noninterest income amounted to \$47.2 million in the 3^{rd} quarter of 2016 and compares to \$93.4 million reported in the 2^{nd} quarter of 2016 and \$59.7 million in the 3^{rd} quarter of 2015. Included in the 2^{nd} quarter of 2016 was a \$41.9 million pre-tax gain on the sale of ONB Insurance Group, Inc. Included in the 3^{rd} quarter of 2015 was a \$15.4 million gain relating to branch sales.

Improve Operating Leverage

For the 3rd quarter of 2016, Old National's noninterest expenses totaled \$108.1 million. Included in this total are \$5.5 million in merger and integration charges related to the partnership with Anchor. Noninterest expenses for the 2nd quarter of 2016 were \$121.5 million and for the 3rd quarter of 2015 were \$102.6 million. Items impacting noninterest expenses for the 2nd quarter of 2016 include foundation/community support, branch consolidation and severance expenses totaling \$6.2 million, as well as merger and integration charges of \$7.2 million. As of September 30, 2016, Old National has 201 branches throughout its franchise.

Prudent Use of Capital

Old National's capital position remained well above regulatory guideline minimums at September 30, 2016, with regulatory tier 1 and total risk-based capital ratios of 11.9% and 12.5%, respectively, compared to 11.8% and 12.4% at June 30, 2016, and 12.5% and 13.2% at September 30, 2015. Old National did not repurchase any stock in the open market during the 3rd quarter of 2016.

The following table presents Old National's risk-based and leverage ratios compared to industry requirements:

Table 1	Fully Phased-In Regulatory Guidelines Minimum	Consolidated ONB at September 30, 2016
Tier 1 Risk-Based Capital Ratio	≥ 8.5%	11.9%
Total Risk-Based Capital Ratio	≥ 10.5%	12.5%
Common Equity Tier 1 Capital Ratio	≥ 7.0%	11.8%
Tier 1 Leverage Capital Ratio	≥ 4.0%	8.4%

Old National's ratio of tangible common equity to tangible assets was 8.13% at September 30, 2016, compared to 8.10% at June 30, 2016, and 7.56% at September 30, 2015. *Refer to Table 11 for Non-GAAP reconciliations*.

Maintain a Strong Credit Culture

In the 3rd quarter of 2016, Old National recorded provision expense of \$1.3 million and had net charge-offs of \$1.6 million. These results compare to \$1.3 million in provision expense and net charge-offs of \$0.2 million, and provision expense of \$0.2 million and net recoveries of \$0.9 million, in the 2nd quarter of 2016 and the 3rd quarter of 2015, respectively. Net charge-offs for the 3rd quarter of 2016 were 0.07% of average total loans on an annualized basis, compared to net charge-offs of 0.01% of average total loans in the 2nd quarter of 2016 and net recoveries of 0.05% of average total loans in the 3rd quarter of 2015.

Old National continues to report low delinquencies, with 30+ day delinquent loans of 0.36% in the 3^{rd} quarter of 2016 compared to 0.34% in the 2^{nd} quarter of 2016. Old National's 90+ day delinquent loans for the 3^{rd} quarter were near zero compared to 0.01% in the 2^{nd} quarter of 2016.

At September 30, 2016, Old National's allowance for loan losses was \$51.5 million, or 0.58% of total loans, compared to an allowance of \$51.8 million, or 0.59% of total loans at June 30, 2016, and \$51.2 million, or 0.75% of total loans, at September 30, 2015. The coverage ratio (allowance to non-performing loans) stood at 31% at September 30, 2016, compared to 30% at June 30, 2016, and 33% at September 30, 2015.

In accordance with current accounting practices, the loans acquired from Anchor are recorded at fair value with no allowance recorded at the acquisition date. When considering both the allowance for loan losses plus the purchase accounting marks, Old National believes it remains appropriately reserved, as demonstrated by the table below.

Table 2 – At September 30, 2016 (\$ in millions)	ONB Excluding Anchor ¹	Anchor	ONB Consolidated
Allowance for Loan Losses (ALLL)	\$51.5	\$0.0	\$51.5
Remaining Loan Discount	78.8	65.5	144.3
Total ALLL + Remaining Loan Discount	\$130.3	\$65.5	\$195.8
Pre-Discount Loan Balance	\$7,469.8	\$1,579.5	\$9,049.3
ALLL/Pre-Discount Loan Balance	0.69%	0.0%	0.57%
Mark/Pre-Discount Loan Balance	1.05%	4.15%	1.59%
Combined ALLL & Discount/Pre-Discount Loan Balance	1.74%	4.15%	2.16%

¹ Includes discount on loans acquired through previous partnerships.

The following table presents certain credit quality metrics related to Old National's loan portfolio:

Table 3 (\$ in millions)	3Q16 ONB Excluding Anchor	3Q16 Anchor	3Q16 ONB Consolidated	2Q16	3Q15
Non-Performing Loans (NPLs)	\$130.7	\$34.6	\$165.3	\$174.2	\$154.8
Problem Loans (Including NPLs)	194.2	39.3	233.5	250.2	252.4
Special Mention Loans	109.1	16.7	125.8	106.9	141.2
Net Charge-Off (Recoveries) Ratio	0.06%	0.1%	0.07%	0.01%	(0.05)%
Provision for Loan Losses	\$0.8	\$0.5	\$1.3	\$1.3	\$0.2
Allowance for Loan Losses	51.5	0.0	51.5	51.8	51.2

About Old National

Old National Bancorp (NASDAQ: ONB), the holding company of Old National Bank, is the largest financial services holding company headquartered in Indiana. With \$14.7 billion in assets, it ranks among the top 100 banking companies in the U.S. Since its founding in Evansville in 1834, Old National Bank has focused on community banking by building long-term, highly valued partnerships with clients. Today, Old National's footprint includes Indiana, Kentucky, Michigan and Wisconsin. In addition to providing extensive services in retail and commercial banking, Old National offers comprehensive wealth management, investments and brokerage services. For more information and financial data, please visit Investor Relations at oldnational.com.

Conference Call

Old National will hold a conference call at 10:00 a.m. Central Time on Monday, October 31, 2016, to discuss 3rd quarter 2016 financial results, strategic developments, and the Company's financial outlook. The live audio web cast of the call, along with the corresponding presentation slides, will be available on the Company's Investor Relations web page at <u>oldnational.com</u> and will be archived there for 12 months. A replay of the call will also be available from 1:00 p.m. Central Time on October 31 through November 14. To access the replay, dial 1-855-859-2056, Conference ID Code 93788114.

Use of Non-GAAP Financial Measures

This earnings release contains GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Old National's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in the tables of this release.

Table 4 – Non-GAAP Reconciliations-Core Net Interest Margin

(\$ in millions)	3Q16	2Q16	3Q15
Net Interest Income	\$107.8	\$99.3	\$97.1
Taxable Equivalent Adjustment	5.3	5.3	5.0
Net Interest Income – Taxable Equivalent	\$113.1	\$104.6	\$102.1
Less Accretion ¹	15.9	14.2	20.6
Core Net Interest Income – Taxable Equivalent Less Accretion	\$97.2	\$90.4	\$81.5
Average Earning Assets	\$12,575.5	\$11,726.4	\$10,364.7
Core Net Interest Margin – Fully Taxable Equivalent	3.09%	3.08%	3.14%

¹Accretion related to purchase accounting discounts on acquired loan portfolios.

Forward-Looking Statement

This press release contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements include, but are not limited to, descriptions of Old National Bancorp's ("Old National's") financial condition, results of operations, asset and credit quality trends and profitability. Forward-looking statements can be identified by the use of the words "anticipate," "believe," "expect," "intend," "could" and "should," and other words of similar meaning. These forward-looking statements express management's current expectations or forecasts of future events and, by their nature, are subject to risks and uncertainties and there are a number of factors that could cause actual results to differ materially from those in such statements. Factors that might cause such a difference include, but are not limited to: expected cost savings, synergies and other financial benefits from the recently completed mergers might not be realized within the expected timeframes and costs or difficulties relating to integration matters might be greater than expected; market, economic, operational, liquidity, credit and interest rate risks associated with Old National's business; competition; government legislation and policies (including the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act and its related regulations); ability of Old National to execute its business plan (including integrating the recently completed merger with Anchor Bancorp Wisconsin Inc.); changes in the economy which could materially impact credit quality trends and the ability to generate loans and gather deposits; failure or circumvention of our internal controls; failure or disruption of our information systems; significant changes in accounting, tax or regulatory practices or requirements; new legal obligations or liabilities or unfavorable resolutions of litigations; disruptive technologies in payment systems and other services traditionally provided by banks; computer hacking and other cybersecurity threats; other matters discussed in this press release and other factors identified in our Annual Report on Form 10-K and other periodic filings with the SEC. These forward-looking statements are made only as of the date of this press release, and Old National does not undertake an obligation to release revisions to these forward-looking statements to reflect events or conditions after the date of this press release.

(\$ and share	es in thous	sands, exce	pt p	er share data)						
				Months Ende	ed			Nine Mor	nths	Ended
	Septe	ember 30,		June 30,		ptember 30,	Se	ptember 30,		eptember 30
		2016		2016		2015		2016		2015
ncome Statement										
et interest income	\$	107,803	\$	99,340	\$	97,104	\$	292,786	\$	280,19
rovision for loan losses		1,306		1,319		167		2,716		2,439
oninterest income		47,243		93,385		59,744		190,079		170,01
oninterest expense		108,062		121,472		102,617		327,889		328,46
et income		34,709		39,122		37,669		100,808		84,73
er Common Share Data (Diluted)										
et income available to common shareholders	\$	0.25	\$	0.31	\$	0.33	\$	0.80	\$	0.73
verage diluted shares outstanding		135,011		127,973		115,153		125,839		116,800
ook value		13.59		13.42		12.89		13.59		12.89
tock price		14.06		12.53		13.93		14.06		13.93
ividend payout ratio		52%		42%		36%		49%		499
angible common book value (1)		8.43		8.23		7.45		8.43		7.4
erformance Ratios										
eturn on average assets		0.96%		1.16%		1.26%		1.01%		0.95
eturn on average common equity		7.62%		9.22%		10.27%		8.03%		7.63
et interest margin (FTE)		3.60%		3.57%		3.94%		3.56%		3.80
fficiency ratio (2)		66.05%		60.22%		61.97%		64.50%		69.38
et charge-offs (recoveries) to average loans		0.07%		0.01%		-0.05%		0.06%		-0.02
llowance for loan losses to ending loans		0.58%		0.59%		0.75%		0.58%		0.759
on-performing loans to ending loans		1.86%		1.97%		2.26%		1.86%		2.269
alance Sheet										
otal loans	\$ 8	8,904,985	\$	8,830,158	\$	6,847,898	\$	8,904,985	\$	6,847,898
otal assets		4,703,071	Ψ	14,420,262	Ψ	11,913,786	Ψ	14,703,071	Ψ	11,913,786
otal deposits		0,646,708		10,451,602		8,621,325		10,646,708		8,621,325
otal borrowed funds		2,023,099		1,935,555		1,593,843		2,023,099		1,593,843
otal shareholders' equity		1,834,457		1,811,117		1,476,002		1,834,457		1,476,002
apital Ratios (1)										
isk-based capital ratios (EOP):										
Tier 1 common equity		11.8%		11.6%		12.1%		11.8%		12.19
Tier 1		11.9%		11.8%		12.5%		11.9%		12.59
Total		12.5%		12.4%		13.2%		12.5%		13.2
everage ratio (to average assets)		8.4%		8.9%		8.4%		9.2%		8.49
otal equity to assets (averages)		12.60%		12.56%		12.30%		12.59%		12.42
angible common equity to tangible assets		8.13%		8.10%		7.56%		8.13%		7.569
onfinancial Data										
ull-time equivalent employees		2,910		2,919		2,675		2,910		2,67
umber of branches		201		206		164		201		16

⁽²⁾ Efficiency ratio is defined as noninterest expense before amortization of intangibles as a percent of FTE net interest income and noninterest revenues, excluding net gains from securities transactions. This presentation excludes intangible amortization and net securities gains, as is common in other company releases, and better aligns with true operating performance.

FTE - Fully taxable equivalent basis EOP - End of period actual balances

TABLE 6 (\$ and sh		thousands e		e <mark>nt</mark> et per share da	ıta)							
(\$ and sn	ares in		•	Months Ende				Nine Mor	nthe I	Ended		
	Se	ptember 30,	mcc	June 30,		ptember 30,	Ser	otember 30,		September 30,		
	50	2016		2016	SC	2015	SCL	2016	SC	2015		
Interest income	\$	119,713	\$	110,243	\$	105,671		325,285	\$	304,229		
Less: interest expense	-	11,910	-	10,903	-	8,567		32,499	-	24,035		
Net interest income		107,803		99,340		97,104		292,786		280,194		
Provision for loan losses		1,306		1,319		167		2,716		2,439		
Net interest income after provision for loan losses		106,497		98,021		96,937		290,070		277,755		
Wealth management fees		8,572		9,355		8,290		26,048		26,253		
Service charges on deposit accounts		11,054		10,437		11.010		31,130		33.333		
Debit card and ATM fees		4,330		4,471		3.887		12,586		17,694		
Mortgage banking revenue		7,718		5,203		3,170		15,841		10,395		
Insurance premiums and commissions		132		7,122		9,938		20,375		32,223		
Investment product fees		5,038		4,724		4,427		13,667		13,549		
Company-owned life insurance		2,163		2,080		2,195		6,281		6,540		
Change in Indemnification Asset		2,103		888		(6,582)		233		(9,091)		
Other income										19,539		
		6,517		5,415		7,122		17,356		19,339		
Net gain on sale of ONB Insurance Group, Inc.		-		41,864		15 255		41,864		15 255		
Net gain on branch divestitures		1 647		1.056		15,355				15,355		
Gains (losses) on sales of securities		1,647		1,856		861		4,609		4,056		
Gains (losses) on derivatives		72		(30)		71		89		172		
Total noninterest income		47,243		93,385		59,744		190,079		170,018		
Salaries and employee benefits		60,861		62,715		58,151		180,548		187,093		
Occupancy		12,944		13,568		13,009		39,356		41,443		
Equipment		3,564		3,316		2,977		9,773		10,327		
Marketing		3,528		5,111		2,727		11,125		8,641		
Data processing		8,242		8,676		6,622		24,041		21,289		
Communication		2,755		2,535		2,301		7,154		7,480		
Professional fees		3,252		5,181		2,435		11,801		8,948		
Loan expenses		2,213		2,123		1,420		5,669		4,562		
Supplies		799		598		445		1,980		1,710		
FDIC assessment		2,149		2,030		1,733		6,098		5,590		
Other real estate owned expense		728		2,099		584		3,251		2,221		
Intangible amortization		3,233		3,365		2,872		9,245		8,930		
Other expense		3,794		10,155		7,341		17,848		20,229		
Total noninterest expense		108,062		121,472		102,617		327,889		328,463		
Income before income taxes		45,678		69,934		54,064		152,260		119,310		
Income tax expense		10,969		30,812		16,395		51,452		34,579		
Net income	\$	34,709	\$	39,122	\$	37,669	\$	100,808	\$	84,731		
Diluted Earnings Per Share				,		 -				*		
Net income	\$	0.25	\$	0.31	\$	0.33	\$	0.80	\$	0.73		
	Ф	0.23	Φ	0.51	Φ	0.55	Ф	0.80	ф	0.73		
Average Common Shares Outstanding		124 462		105.500		114.500		105.055		116050		
Basic		134,492		127,508		114,590		125,366		116,272		
Diluted		135,011		127,973		115,153		125,839		116,800		
Common shares outstanding at end of period		134,985		135,005		114,523		134,985		114,523		

TABLE 7 Balance She			
(\$ in thousand	s)		
	September 30,	June 30,	September 30,
	2016	2016	2015
Assets			
Federal Reserve Bank account	\$ 31,634	\$ 56,433	\$ 10,901
Money market investments	4,513	5,514	4,590
Investments:	<222 F24	604.264	505.510
Treasury and government sponsored agencies	622,726	694,264	797,713
Mortgage-backed securities	1,495,683	1,349,805	1,154,134
States and political subdivisions Other securities	1,148,147	1,128,700	1,079,678
Total investments	449,614	437,669	429,392 3,460,917
Loans held for sale	3,716,170 60,465	3,610,438 44,422	18,783
Loans:	00,403	44,422	10,703
Commercial	1,836,380	1,893,700	1,740,394
Commercial and agriculture real estate	3,092,575	2,943,525	1,845,889
Consumer:	3,072,313	2,743,323	1,043,009
Home equity	481,995	473,550	362,055
Other consumer loans	1,388,803	1,419,613	1,145,232
Subtotal of commercial and consumer loans	6,799,753	6,730,388	5,093,570
Residential real estate	2,105,232	2,099,770	1,640,289
Covered loans	-	-	114,039
Total loans	8,904,985	8,830,158	6,847,898
Total earning assets	12,717,767	12,546,965	10,343,089
Allowance for loan losses	(51,547)	(51,804)	(51,226)
Nonearning Assets:			
Cash and due from banks	224,893	205,973	157,919
Premises and equipment	333,266	231,656	130,341
Goodwill and intangible assets	696,128	699,760	622,758
Company-owned life insurance	351,431	350,193	339,352
Net deferred tax assets	169,466	179,448	117,374
Loan servicing rights	25,920	25,756	10,283
FDIC Indemnification Asset	-	-	8,905
Other real estate owned	23,719	24,254	13,705
Other assets	212,028	208,061	221,286
Total nonearning assets	2,036,851	1,925,101	1,621,923
Total assets	\$ 14,703,071	\$ 14,420,262	\$ 11,913,786
Liabilities and Equity			
Noninterest-bearing demand deposits	\$ 2,944,331	\$ 2,883,917	\$ 2,388,854
NOW accounts	2,486,190	2,456,963	2,001,077
Savings accounts	2,963,637	2,616,365	2,201,066
Money market accounts	687,895	1,015,336	1,043,135
Other time deposits	1,400,068	1,300,611	926,982
Total core deposits	10,482,121	10,273,192	8,561,114
Brokered CD's	164,587	178,410	60,211
Total deposits	10,646,708	10,451,602	8,621,325
Short-term borrowings	422,924	567,659	474,894
Other borrowings	1,600,175	1,367,896	1,118,949
Total borrowed funds	2,023,099	1,935,555	1,593,843
Accrued expenses and other liabilities	198,807	221,988	222,616
Total liabilities	12,868,614	12,609,145	10,437,784
Common stock, surplus, and retained earnings	1,853,286	1,834,734	1,510,382
Other comprehensive income	(18,829)	(23,617)	(34,380)
Total shareholders' equity	1,834,457	1,811,117	1,476,002
Total liabilities and shareholders' equity	\$ 14,703,071	\$ 14,420,262	\$ 11,913,786

TABLE 8	<u>A</u> v	verage Bala	nce Shee	et and Interest l	Rates							
		Months Ended	i	Three	Months Ende	d	Three Months Ended September 30, 2015					
	Average	Income (1)/	Yield/	Average	Income (1)/	Yield/	Average	Income (1)/	Yield/			
Earning Assets:	Balance	Expense	Rate	Balance	Expense	Rate	Balance	Expense	Rate			
Fed Funds sold, resell agr, Fed Reserve							'					
Bank account, and money market	\$ 21,923	\$ 23	0.42%	\$ 23,604	\$ 21	0.36%	\$ 33,215	\$ 4	0.05%			
Investments:												
Treasury and gov't sponsored agencies	671,295	3,390	2.02%	738,642	3,586	1.94%	820,424	3,926	1.91%			
Mortgage-backed securities	1,414,753	6,353	1.80%	1,209,231	5,562	1.84%	1,123,701	5,179	1.84%			
States and political subdivisions	1,139,983	13,329	4.68%	1,117,367	13,207	4.73%	1,052,494	12,610	4.79%			
Other securities	446,870	2,566	2.30%	434,089	2,119	1.98%	440,588	2,773	2.52%			
Total investments	3,672,901	25,638	2.79%	3,499,329	24,474	2.80%	3,437,207	24,488	2.85%			
Loans:	1 961 006	10.260	2.040/	1 925 627	17 700	2.040/	1 765 000	20.106	1.160/			
Commercial (2)	1,861,906	18,268	3.84%	1,825,627	17,709	3.84%	1,765,028	20,106	4.46%			
Commercial and agriculture real estate (2)	2,975,029	41,906	5.51%	2,589,342	35,273	5.39%	1,856,893	34,303	7.23%			
Consumer:	102 670	4,895	4.03%	454,581	6,586	5.83%	422 517	4.220	2 970/			
Home equity (2) Other consumer loans (2)	483,678 1,404,947	11,960	3.39%	1,344,288	11,438	3.42%	433,517 1,140,330	4,230 9,976	3.87% 3.47%			
Subtotal commercial and consumer loans	6,725,560	77,029	4.56%	6,213,838	71,006	4.60%	5,195,768	68,615	5.24%			
Residential real estate loans (2)	2,155,070	22,343	4.14%	1,989,612	20,009	4.03%	1,698,501	17,529	4.13%			
Total loans (2)	8,880,630	99,372	4.41%	8,203,450	91,015	4.42%	6,894,269	86,144	4.93%			
Total earning assets	\$ 12,575,454	\$ 125,033	3.94%	\$ 11,726,383	\$115,510	3.93%	\$10,364,691	\$110,636	4.22%			
Less: Allowance for loan losses	(52,809)			(51,269)			(51,418)					
Non-Earning Assets:												
Cash and due from banks	\$ 204,991			\$ 187,974			\$ 168,229					
Other assets	1,721,772			1,655,720			1,444,911					
Total assets	14,449,408	<u>.</u>		\$ 13,518,808	=		\$11,926,413	<u>.</u>				
Interest-Bearing Liabilities: NOW accounts	\$ 2,461,799	\$ 456	0.07%	\$ 2,416,761	\$ 405	0.07%	\$ 2,099,658	\$ 148	0.03%			
Savings accounts	2,708,307	962	0.14%	2,492,202	843	0.14%	2,278,466	797	0.14%			
Money market accounts	936,232	326	0.14%	861,791	282	0.13%	607,060	104	0.07%			
Other time deposits	1,352,876	2,704	0.79%	1,175,435	2,367	0.81%	973,729	2,351	0.96%			
Total interest-bearing deposits	7,459,214	4,448	0.24%	6,946,189	3,897	0.23%	5,958,913	3,400	0.23%			
Brokered CD's	174,375	371	0.85%	174,338	357	0.82%	43,201	74	0.68%			
Total interest-bearing deposits and CD's	7,633,589	4,819	0.25%	7,120,527	4,254	0.24%	6,002,114	3,474	0.23%			
Short-term borrowings	484,505	324	0.27%	528,437	410	0.31%	527,368	141	0.11%			
Other borrowings	1,398,475	6,767	1.92%	1,251,712	6,239	2.00%	1,230,541	4,952	1.59%			
Total borrowed funds	1,882,980	7,091	1.50%	1,780,149	6,649	1.50%	1,757,909	5,093	1.15%			
Total interest-bearing liabilities	\$ 9,516,569	\$ 11,910	0.50%	\$ 8,900,676	\$ 10,903	0.49%	\$ 7,760,023	\$ 8,567	0.44%			
Noninterest-Bearing Liabilities Demand deposits Other liabilities Shareholders' equity	2,895,945 215,620 1,821,274			2,725,417 195,091 1,697,624	<u>-</u>		2,500,495 199,218 1,466,677					
Total liabilities and shareholders' equity	\$ 14,449,408			\$ 13,518,808	=		\$11,926,413	=				
Net interest rate spread			3.44%			3.44%			3.78%			
Net interest margin (FTE)			3.60%			3.57%			3.94%			
FTE adjustment		\$ 5,320			\$ 5,267			\$ 4,965				
(1) Interest income is reflected on a fully taxab(2) Includes loans held for sale.	le equivalent basi	is (FTE).										

TABLE 9	<u>verage</u>	Balance S (\$ in '	heet a Thousa		rest Rates								
		Se	ptembe	ths Ended r 30, 2016		Nine Months Ended September 30, 2015							
Francisco Associati		Average		ne (1)/	Yield/		Average		come (1)/	Yield/			
Earning Assets: Fed Funds sold, resell agr, Fed Reserve	_	Balance	Exp	pense	Rate		Balance	ŀ	Expense	Rate			
Bank account, and money market	\$	29,979	\$	93	0.42%	\$	26,103	\$	18	0.09%			
Investments:	Ψ	25,515	Ψ	75	0.1270	Ψ	20,103	Ψ	10	0.0770			
Treasury and gov't sponsored agencies		713,285		10,454	1.95%		849,697		12,423	1.95%			
Mortgage-backed securities		1,225,528		16,992	1.85%		1,138,591		15,289	1.79%			
States and political subdivisions		1,120,344		39,545	4.71%		1,002,100		36,227	4.82%			
Other securities		436,466		7,522	2.33%		448,893		8,267	2.46%			
Total investments		3,495,623		74,513	2.85%		3,439,281		72,206	2.80%			
Loans:					2 0244		. = . =		* 0.0 2 0				
Commercial (2)		1,823,223		53,138	3.83%		1,747,199		59,039	4.46%			
Commercial and agriculture real estate (2) Consumer:		2,488,888		05,217	5.55%		1,862,351		90,741	6.43%			
Home equity (2)		450,805		15,759	4.67%		444,814		13,262	3.99%			
Other consumer loans (2) Subtotal commercial and consumer loans	_	1,320,386		33,078	3.35%		1,099,912		29,622	3.60%			
Residential real estate loans (2)		6,083,302		07,192 59,274	4.55% 4.08%		5,154,276 1,726,006		192,664 53,721	5.00% 4.15%			
		1,939,148											
Total loans (2)	Φ.	8,022,450		66,466	4.40%		6,880,282	Φ.	246,385	4.75%			
Total earning assets	\$	11,548,052	_	41,072	3.92%	\$ 1	0,345,666	\$	318,609	4.08%			
Less: Allowance for loan losses		(52,054)					(49,817)						
Non-Earning Assets: Cash and due from banks Other assets	\$	186,506 1,612,410				\$	178,366 1,447,875						
Total assets	\$	13,294,914	-				1,922,090	-					
Interest bearing Lighilities													
Interest-bearing Liabilities: NOW accounts	\$	2,331,596	•	1,099	0.06%	\$	2,192,440	¢	469	0.03%			
Savings accounts	Ψ	2,475,739	Ψ	2,585	0.14%		2,330,265	Ψ	2,415	0.14%			
Money market accounts		784,057		698	0.12%		626,498		313	0.07%			
Other time deposits		1,147,969		7,184	0.84%		1,032,254		7,148	0.93%			
Total interest-bearing deposits		6,739,361		11,566	0.23%		6,181,457		10,345	0.22%			
Brokered CD's		158,724		1,000	0.84%		56,076		223	0.53%			
Total interest-bearing deposits and CD's		6,898,085		12,566	0.24%		6,237,533		10,568	0.23%			
Short-term borrowings		486,447		916	0.25%		483,076		349	0.10%			
Other borrowings		1,341,940		19,017	1.89%		1,016,361		13,118	1.73%			
Total borrowed funds		1,828,387		19,933	1.46%		1,499,437		13,467	1.20%			
Total interest-bearing liabilities	\$	8,726,472	\$	32,499	0.50%	\$	7,736,970	\$	24,035	0.42%			
Noninterest-Bearing Liabilities													
Demand deposits		2,698,873					2,506,414						
Other liabilities		195,078					198,398						
Shareholders' equity		1,674,491				_	1,480,308	_					
Total liabilities and shareholders' equity	\$	13,294,914				\$ 1	1,922,090	-					
Net interest rate spread			•		3.42%			_		3.66%			
Net interest margin (FTE)					3.56%					3.80%			
FTE adjustment			\$	15,787				\$	14,380				
(1) Interest income is reflected on a fully taxable equit(2) Includes loans held for sale.	ivalent bas	sis (FTE).											

TABLE 10		Asset Qua (\$ in the								
		Т	hree	e Months Ende	ed			Nine Mon	ths :	Ended
	Se	eptember 30, 2016		June 30, 2016	Se	eptember 30, 2015	Se	eptember 30, 2016	Se	eptember 30, 2015
Beginning allowance for loan losses	\$	51,804	\$	50,700	\$	50,191	\$	52,233	\$	47,849
Provision for loan losses		1,306		1,319		167		2,716		2,439
Gross charge-offs Gross recoveries		(4,519) 2,956		(2,677) 2,462		(2,508) 3,376		(11,138) 7,736		(8,524) 9,462
Net (charge-offs) recoveries		(1,563)		(215)		868		(3,402)		938
Ending allowance for loan losses	\$	51,547	\$	51,804	\$	51,226	\$	51,547	\$	51,226
Net charge-offs (recoveries) / average loans (1)		0.07%		0.01%		-0.05%		0.06%		-0.02%
Average loans outstanding (1)	\$	8,865,400	\$	8,191,544	\$	6,791,601	\$	8,012,299	\$	6,711,061
EOP loans outstanding (1)	\$	8,904,985	\$	8,830,158	\$	6,847,898	\$	8,904,985	\$	6,847,898
Allowance for loan losses / EOP loans (1)		0.58%		0.59%		0.75%		0.58%		0.75%
<u>Underperforming Assets:</u> Loans 90 Days and over (still accruing)	\$	443	\$	670	\$	569	\$	443	\$	569
Non-performing loans: Nonaccrual loans (2) Renegotiated loans		151,484 13,860		160,340 13,904		140,664 14,121		151,484 13,860		140,664 14,121
Total non-performing loans		165,344		174,244		154,785		165,344		154,785
Foreclosed properties		23,719		24,254		13,705		23,719		13,705
Total underperforming assets	\$	189,506	\$	199,168	\$	169,059	\$	189,506	\$	169,059
Classified loans - "problem loans" Other classified assets Criticized loans - "special mention loans"	\$	233,469 6,634 125,840	\$	250,214 6,392 106,886	\$	252,397 11,310 141,187	\$	233,469 6,634 125,840	\$	252,397 11,310 141,187
Total classified and criticized assets	\$	365,943	\$	363,492	\$	404,894	\$	365,943	\$	404,894
Non-performing loans / EOP loans (1)		1.86%		1.97%		2.26%		1.86%		2.26%
Allowance to non-performing loans (3)		31%		30%		33%		31%		33%
Under-performing assets / EOP loans (1)		2.13%		2.26%		2.47%		2.13%		2.47%
EOP total assets	\$	14,703,071	\$	14,420,262	\$	11,913,786	\$	14,703,071	\$	11,913,786
Under-performing assets / EOP assets		1.29%		1.38%		1.42%		1.29%		1.42%

EOP - End of period actual balances

⁽¹⁾ Excludes loans held for sale.

⁽²⁾ Includes renegotiated loans totaling \$29.9 million at September 30, 2016, \$38.1 million at June 30, 2016 and \$38.6 million at September 30, 2015.

⁽³⁾ Includes acquired loans that were recorded at fair value in accordance with ASC 805 at the date of acquisition. As such, the credit risk was incorporated in the fair value recorded and no allowance for loan losses was recorded on the acquisition date.

TABLE 11	No	n-GAAP M (\$ in thousa										
		т	hrod	e Months Ende	ad			Nine Months Ended				
	Se	eptember 30,	June 30,			eptember 30,	September			eptember 30,		
		2016		2016		2015		2016		2015		
Actual End of Period Balances GAAP shareholders' equity	\$	1,834,457	\$	1,811,117	\$	1,476,002	\$	1,834,457	\$	1,476,002		
Deduct:												
Goodwill Intangibles		655,210 40,918		655,523 44,237		584,634 38,124		655,210 40,918		584,634 38,124		
mangiores		696,128		699,760		622,758		696,128		622,758		
Tangible shareholders' equity	\$	1,138,329	\$	1,111,357	\$	853,244	\$	1,138,329	\$	853,244		
Actual End of Period Balances												
GAAP assets	\$	14,703,071	\$	14,420,262	\$	11,913,786	\$	14,703,071	\$	11,913,786		
Add: Trust overdrafts		47		337		127		47		127		
<u>Deduct:</u>												
Goodwill		655,210		655,523 44,237		584,634		655,210		584,634		
Intangibles		40,918 696,128		699,760		38,124 622,758		40,918 696,128		38,124 622,758		
Tangible assets	\$	14,006,990	\$	13,720,839	\$	11,291,155	\$	14,006,990	\$	11,291,155		
Risk-weighted assets	\$	9,703,233	\$	9,624,966	\$	7,597,349	\$	9,703,233	\$	7,597,349		
GAAP net income	\$	34,709	\$	39,122	\$	37,669	\$	100,808	\$	84,731		
Add: Intangible amortization (net of tax)		3,213		3,171		2,596		8,788		8,071		
Tangible net income	\$	37,922	\$	42,293	\$	40,265	\$	109,596	\$	92,802		
				,			_		•	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
Tangible Ratios Return on tangible common equity		13.33%		15.22%		18.88%		12.84%		14.50%		
Return on tangible assets		1.08%		1.23%		1.43%		1.04%		1.10%		
Tangible common equity to tangible assets		8.13%		8.10%		7.56%		8.13%		7.56%		
Tangible common equity to risk-weighted assets		11.73%		11.55%		11.23%		11.73%		11.23%		
Tangible common book value (1)		8.43		8.23		7.45		8.43		7.45		
Tangible common equity presentation includes other compte (1) Tangible common shareholders' equity divided by common shareholders' equity e							ases.					
Tier 1 capital	\$	1,156,274	\$	1,134,978	\$	950,915	\$	1,156,274	\$	950,915		
Delega												
Deduct: Trust Preferred Securities		45,000		45,000		45,000		45,000		45,000		
Additional Tier 1 capital deductions		(30,466)		(30,760)		(11,392)		(30,466)		(11,392		
Total Total Coupling according		14,534		14,240		33,608		14,534		33,608		
Tier 1 common equity	\$	1,141,740	\$	1,120,738	\$	917,307	\$	1,141,740	\$	917,307		
Risk-weighted assets		9,703,233		9,624,966		7,597,349		9,703,233		7,597,349		
Tier 1 common equity to risk-weighted assets		11.77%		11.64%		12.07%		11.77%		12.07%		